

# ANNUAL RETURNS

As of 12/31/09

| Name<br>Symbol / Abbrev. | Investable Benchmarks |               |               |                |               | Absolute Return Strategies |                   |              |                | Major Asset Classes |                   |                  |               |               |                 |                |                      |
|--------------------------|-----------------------|---------------|---------------|----------------|---------------|----------------------------|-------------------|--------------|----------------|---------------------|-------------------|------------------|---------------|---------------|-----------------|----------------|----------------------|
|                          | S&P 500               | 70/30 Growth  | Basic Core    | eMAC Portfolio | Advanced Core | Global Growth              | Aggressive Growth | Long/Short   | Advanced Alpha | Total US Equities   | Foreign Developed | Emerging Markets | Real Estate   | Commodities   | 7-10 Yr. Treas. | 20+ Yr. Treas. | Treasury Infl. Prot. |
|                          | SPX                   | 70/30         | BC            | eMAC           | AC            | GG                         | AG                | LS           | AA             | IWV                 | EFA               | EEM              | ICF           | GSG           | IEF             | TLT            | TIP                  |
| <b>Worst Year</b>        | <b>-37.0%</b>         | <b>-15.8%</b> | <b>-30.5%</b> | <b>-26.0%</b>  | <b>-31.8%</b> | <b>-3.4%</b>               | <b>-7.1%</b>      | <b>-7.2%</b> | <b>-4.2%</b>   | <b>-37.3%</b>       | <b>-43.1%</b>     | <b>-50.0%</b>    | <b>-40.9%</b> | <b>-47.5%</b> | <b>-6.4%</b>    | <b>-21.5%</b>  | <b>-2.5%</b>         |
| <b>Total Return</b>      | <b>SPX</b>            | <b>70/30</b>  | <b>BC</b>     | <b>eMAC</b>    | <b>AC</b>     | <b>GG</b>                  | <b>AG</b>         | <b>LS</b>    | <b>AA</b>      | <b>IWV</b>          | <b>EFA</b>        | <b>EEM</b>       | <b>ICF</b>    | <b>GSG</b>    | <b>IEF</b>      | <b>TLT</b>     | <b>TIP</b>           |
| <b>10yr</b>              | <b>-9.1%</b>          | <b>31.7%</b>  | <b>62.1%</b>  | <b>76.8%</b>   | <b>81.0%</b>  | na                         | na                | na           | na             | <b>-3.3%</b>        | <b>11.8%</b>      | <b>149.8%</b>    | <b>163.9%</b> | <b>61.5%</b>  | <b>91.1%</b>    | <b>106.4%</b>  | <b>107.9%</b>        |
| <b>5yr</b>               | <b>2.1%</b>           | <b>19.0%</b>  | <b>25.6%</b>  | <b>22.2%</b>   | <b>25.0%</b>  | na                         | <b>43.2%</b>      | na           | na             | <b>3.4%</b>         | <b>18.5%</b>      | <b>102.0%</b>    | <b>-4.1%</b>  | <b>-15.3%</b> | <b>27.8%</b>    | <b>26.5%</b>   | <b>24.5%</b>         |
| <b>2yr</b>               | <b>-20.3%</b>         | <b>-5.6%</b>  | <b>-13.8%</b> | <b>-9.3%</b>   | <b>-16.1%</b> | <b>16.7%</b>               | <b>-7.1%</b>      | <b>3.6%</b>  | <b>6.2%</b>    | <b>-19.6%</b>       | <b>-25.3%</b>     | <b>-14.1%</b>    | <b>-26.0%</b> | <b>-39.5%</b> | <b>10.5%</b>    | <b>5.0%</b>    | <b>8.6%</b>          |
| <b>Compound Return</b>   | <b>SPX</b>            | <b>70/30</b>  | <b>BC</b>     | <b>eMAC</b>    | <b>AC</b>     | <b>GG</b>                  | <b>AG</b>         | <b>LS</b>    | <b>AA</b>      | <b>IWV</b>          | <b>EFA</b>        | <b>EEM</b>       | <b>ICF</b>    | <b>GSG</b>    | <b>IEF</b>      | <b>TLT</b>     | <b>TIP</b>           |
| <b>10yr</b>              | <b>-1.0%</b>          | <b>2.8%</b>   | <b>4.9%</b>   | <b>5.9%</b>    | <b>6.1%</b>   | na                         | na                | na           | na             | <b>-0.3%</b>        | <b>1.1%</b>       | <b>9.6%</b>      | <b>10.2%</b>  | <b>4.9%</b>   | <b>6.7%</b>     | <b>7.5%</b>    | <b>7.6%</b>          |
| <b>5yr</b>               | <b>0.4%</b>           | <b>3.5%</b>   | <b>4.7%</b>   | <b>4.1%</b>    | <b>4.6%</b>   | na                         | <b>7.4%</b>       | na           | na             | <b>0.7%</b>         | <b>3.4%</b>       | <b>15.1%</b>     | <b>-0.8%</b>  | <b>-3.3%</b>  | <b>5.0%</b>     | <b>4.8%</b>    | <b>4.5%</b>          |
| <b>2yr</b>               | <b>-10.7%</b>         | <b>-2.8%</b>  | <b>-7.2%</b>  | <b>-4.8%</b>   | <b>-8.4%</b>  | <b>8.0%</b>                | <b>-3.6%</b>      | <b>1.8%</b>  | <b>3.1%</b>    | <b>-10.3%</b>       | <b>-13.6%</b>     | <b>-7.3%</b>     | <b>-14.0%</b> | <b>-22.2%</b> | <b>5.1%</b>     | <b>2.5%</b>    | <b>4.2%</b>          |
| <b>Annual Return</b>     | <b>SPX</b>            | <b>70/30</b>  | <b>BC</b>     | <b>eMAC</b>    | <b>AC</b>     | <b>GG</b>                  | <b>AG</b>         | <b>LS</b>    | <b>AA</b>      | <b>IWV</b>          | <b>EFA</b>        | <b>EEM</b>       | <b>ICF</b>    | <b>GSG</b>    | <b>IEF</b>      | <b>TLT</b>     | <b>TIP</b>           |
| <b>2009</b>              | <b>26.5%</b>          | <b>12.1%</b>  | <b>24.0%</b>  | <b>22.5%</b>   | <b>23.0%</b>  | <b>-3.4%</b>               | <b>-7.1%</b>      | <b>-7.2%</b> | <b>-4.2%</b>   | <b>28.2%</b>        | <b>31.4%</b>      | <b>71.8%</b>     | <b>25.1%</b>  | <b>15.1%</b>  | <b>-6.4%</b>    | <b>-21.5%</b>  | <b>11.4%</b>         |
| <b>2008</b>              | <b>-37.0%</b>         | <b>-15.8%</b> | <b>-30.5%</b> | <b>-26.0%</b>  | <b>-31.8%</b> | <b>20.8%</b>               | <b>0.0%</b>       | <b>11.6%</b> | <b>10.9%</b>   | <b>-37.3%</b>       | <b>-43.1%</b>     | <b>-50.0%</b>    | <b>-40.9%</b> | <b>-47.5%</b> | <b>18.0%</b>    | <b>33.8%</b>   | <b>-2.5%</b>         |
| <b>2007</b>              | <b>5.5%</b>           | <b>6.9%</b>   | <b>9.5%</b>   | <b>4.5%</b>    | <b>13.2%</b>  | na                         | <b>9.0%</b>       | na           | na             | <b>5.0%</b>         | <b>11.0%</b>      | <b>34.6%</b>     | <b>-18.3%</b> | <b>31.5%</b>  | <b>10.2%</b>    | <b>10.1%</b>   | <b>11.4%</b>         |
| <b>2006</b>              | <b>15.8%</b>          | <b>11.3%</b>  | <b>17.9%</b>  | <b>18.3%</b>   | <b>13.7%</b>  | na                         | <b>11.1%</b>      | na           | na             | <b>15.5%</b>        | <b>26.0%</b>      | <b>30.7%</b>     | <b>39.0%</b>  | <b>-15.1%</b> | <b>2.7%</b>     | <b>0.9%</b>    | <b>0.3%</b>          |
| <b>2005</b>              | <b>4.9%</b>           | <b>6.0%</b>   | <b>13.0%</b>  | <b>9.1%</b>    | <b>15.7%</b>  | na                         | <b>27.3%</b>      | na           | na             | <b>6.0%</b>         | <b>13.4%</b>      | <b>33.8%</b>     | <b>14.1%</b>  | <b>25.6%</b>  | <b>2.3%</b>     | <b>8.5%</b>    | <b>2.6%</b>          |
| <b>2004</b>              | <b>10.9%</b>          | <b>10.3%</b>  | <b>17.6%</b>  | <b>16.7%</b>   | <b>18.2%</b>  | na                         | na                | na           | na             | <b>11.8%</b>        | <b>19.8%</b>      | <b>25.6%</b>     | <b>35.2%</b>  | <b>17.3%</b>  | <b>4.5%</b>     | <b>8.9%</b>    | <b>8.2%</b>          |
| <b>2003</b>              | <b>28.7%</b>          | <b>20.6%</b>  | <b>30.6%</b>  | <b>26.7%</b>   | <b>29.4%</b>  | na                         | na                | na           | na             | <b>30.8%</b>        | <b>38.5%</b>      | <b>55.8%</b>     | <b>36.8%</b>  | <b>20.7%</b>  | <b>2.1%</b>     | <b>1.8%</b>    | <b>8.4%</b>          |
| <b>2002</b>              | <b>-22.1%</b>         | <b>-10.4%</b> | <b>-6.6%</b>  | <b>-3.9%</b>   | <b>0.4%</b>   | na                         | na                | na           | na             | <b>-21.6%</b>       | <b>-15.6%</b>     | <b>-6.2%</b>     | <b>3.0%</b>   | <b>32.1%</b>  | <b>14.5%</b>    | <b>17.0%</b>   | <b>16.6%</b>         |
| <b>2001</b>              | <b>-11.9%</b>         | <b>-7.2%</b>  | <b>-10.8%</b> | <b>-2.6%</b>   | <b>-12.8%</b> | na                         | na                | na           | na             | <b>-11.8%</b>       | <b>-21.4%</b>     | <b>-2.6%</b>     | <b>10.3%</b>  | <b>-31.9%</b> | <b>6.8%</b>     | <b>3.6%</b>    | <b>7.9%</b>          |
| <b>2000</b>              | <b>-9.1%</b>          | <b>0.1%</b>   | <b>0.9%</b>   | <b>4.5%</b>    | <b>8.2%</b>   | na                         | na                | na           | na             | <b>-7.5%</b>        | <b>-14.2%</b>     | <b>-30.8%</b>    | <b>31.0%</b>  | <b>49.7%</b>  | <b>14.7%</b>    | <b>21.5%</b>   | <b>13.2%</b>         |

**Note:** The eMAC Portfolio is based on the efficient multi-asset class portfolio of ETFs in David Swensen's "Unconventional Success." Index performance was used when fund performance was unavailable. Free Core Portfolio returns reflect annual rebalancing and exclude transaction costs. na - not applicable. Worst Year figures reflect calendar year data over the trailing 10-year period. Past performance does not guarantee future results.

Please see full performance disclosures on the following page or visit [www.etfpm.com](http://www.etfpm.com).

## DISCLOSURES

**General Information:** All of our Advanced Alpha (formerly known as "Core Alpha") performance results relate to the Advanced Alpha representative account (the "AA Portfolio"); all of our Global Growth performance results relate to the Global Growth representative account (the "GG Portfolio"); and all of our Long/Short performance results relate to the Long/Short representative account (the "LS Portfolio"); the AA, GG, and LS Portfolios were first implemented in January 2008.

All of our Aggressive Growth performance results relate to the Aggressive Growth representative account (the "AG Portfolio"), an account that David Kreinces first traded in January 2005 while he was a portfolio manager at Merrill Lynch. Mr. Kreinces was solely responsible for the development of the Aggressive Growth Portfolio. While at Merrill Lynch, he had full discretionary authority over the selection of investments for, and was primarily responsible for the day-to-day management of, all accounts that employed the AG Portfolio.

Together the AA Portfolio, GG Portfolio, LS Portfolio and the AG Portfolio will be referred to as the "Absolute Return Portfolios."

Most of the Merrill Lynch Aggressive Growth Accounts terminated their respective investment advisory agreements with Merrill Lynch and became investment advisory clients of ETF Portfolio Management ("ETF PM") and allocated to the same Aggressive Growth Portfolio. The Aggressive Growth Portfolio managed by Mr. Kreinces at ETF PM is substantially similar to, if not the same as, the Aggressive Growth Portfolio employed by him while he was with Merrill Lynch. As was the case while Mr. Kreinces was at Merrill Lynch, Mr. Kreinces has full discretionary authority over the selection of investments for, and is primarily responsible for the day-to-day management of, those ETF PM accounts that allocate to the Aggressive Growth Portfolio.

Mr. Kreinces left Merrill Lynch on November 27, 2007 and started ETF PM on December 1, 2007. The performance results for the AG Portfolio, between the period of January 1, 2005 through November 25, 2007 (the "Prior Performance Period"), reflect the performance of the same account achieved under the management of Mr. Kreinces while he was a portfolio manager at Merrill Lynch. Although Mr. Kreinces will implement the AG Portfolio at ETF PM in substantially the same manner as that of when he was at Merrill Lynch, the performance results during the Prior Performance Period are not indicative of the future performance of the AG Portfolio at ETF PM.

**Performance Achieved at ETF PM:** In 2008, the Advanced Alpha Performance Results are pro-forma to reflect the average return of three different representative client accounts' actual performance results achieved at ETF PM. Accordingly, the performance results are similar to the performance achieved by the composite of ETF PM's actively managed client accounts, although the figures are not identical. In 2009, the performance results reflect an actual representative client account with all three of the different strategies combined in one account.

The Global Growth and Long/Short Performance Results at ETF PM reflect single accounts' performance achieved by the respective representative ETF PM Global Growth and Long/Short accounts. Accordingly, the performance results are similar to the performance achieved by the composite of ETF PM's Global Growth and Long/Short accounts although the figures are not identical.

The Aggressive Growth Performance Results at ETF PM reflect the single account performance achieved by the representative ETF PM Aggressive Growth account, which is the account of an individual related to Mr. Kreinces. The representative account used to represent the Aggressive Growth Portfolio was chosen because it most closely conforms to the investment strategies utilized in the Aggressive Growth Portfolio. Individual account performance will vary based upon the inception date of the account, restrictions on the account, and other factors, and may not equal the performance presented herein. Accordingly, the performance results at ETF PM are similar to the performance achieved by the composite of ETF PM's Aggressive Growth accounts although the figures are not identical.

**The Performance Results of the Global Growth, Long/Short, and Aggressive Growth portfolios have been verified by The Spaulding Group, are net of all fees, and assume reinvestment of dividends. Please see <http://etfpm.com/resources/all-disclosures/performance-verification-reports/> for the latest performance report from The Spaulding Group or request the report at [info@etfpm.com](mailto:info@etfpm.com). The Advanced Alpha Performance Results have not been verified, are net of all fees, and assume reinvestment of dividends.**

**Fees:** The AA advisory account's returns in 2008 are net of a 0.83% annual management fee on assets under management; each GG advisory account was charged an annual management fee of 0.5% of assets under management in 2008; each LS advisory account was charged an annual management fee of 1% of assets under management in 2008. The representative Merrill Lynch Aggressive Growth account was charged by Merrill Lynch an annual, all-inclusive fee of 1.5% of assets under management. On the other hand, each ETF PM AG Portfolio advisory account was charged an annual management fee of 1.0% of assets under management in 2008.

The AG Portfolio's Performance Results during the Prior Performance Period reflect the Merrill Lynch Fee Structure. Accordingly, if the ETF PM Fee Structure were taken into account instead of the Merrill Lynch Fee Structure, the Performance Results during the Prior Performance Period may be higher or lower than those presented.

**In 2009, the annual management fee is 2% on all of our active strategies, including the Absolute Return Portfolios, and there will be no performance fee on any of our accounts.** Advisory fees are disclosed in each client's investment management agreement with ETF PM.

The Absolute Return Portfolios accounts are solely responsible for all commissions and other transaction charges as well as any charges relating to the custody of securities in such accounts.

**Historical Performance:** *Historical performance is not indicative of future performance.* Additionally, the investment return and principal value of an ETF PM Account will fluctuate and may be worth more or less than the original cost when liquidated. Investment environment and market conditions may be markedly different in the future and investment returns will fluctuate in value. There can be no assurance that any ETF PM Account will achieve positive returns in future periods.

The Absolute Return Portfolios were implemented, and will continue to be implemented, with a view towards long-term capital growth and protection. The indices presented are for comparison purposes only. An ETF PM Account employing the Absolute Return Portfolios may not be as diversified as any of these indices and no index is directly comparable to the investment strategy of any ETF PM Account employing the Absolute Return Portfolios.

**Benchmarks:** The **S&P 500 Index (SPX)** is an unmanaged index of common stocks that represents the U.S. stock market. The index is mainly comprised of large cap companies and reflects roughly two-thirds of the total domestic stock market value. The **70/30 Growth** portfolio is 70% S&P 500 and 30% Long-Term Treasury Bonds.

The **Credit Suisse/Tremont Hedge Fund Index (HFI)** includes over 900 funds across 10 style-based sectors that reflect the hedge fund industry. The index is asset weighted in order not to overweight top performers and overweight decliners. Member funds report monthly performance and have annually audited financial statements.

## PASSIVE CORES

**General Information:** All of the performance estimates (the "Performance Estimates") for our Passive Cores relate to hypothetical core models (the "Passive Core Portfolios"), strategies that David Kreinces first backtested in 2008. These portfolios are designed to represent broad growth portfolios and do not take into account an individual's investment objectives and financial circumstances. Consult your investment adviser before investing. All Passive Core information reflects hypothetical backtested calculations rather than actual client account results.

Mr. Kreinces based the eMAC Portfolio (eMACp) on the efficient multi-asset class portfolio of core ETFs in David Swensen's "*Unconventional Success*." Swensen's performance managing Yale University's multi-billion dollar endowment fund is leading Wall Street in many respects and his views have significantly broadened the industry's perception of proper diversification. iShare ETFs were used for the entire portfolio to simplify performance reporting. David Swensen is not affiliated with ETF PM and has not endorsed ETF PM.

Mr. Kreinces was solely responsible for the development of the Basic and Advanced Core Portfolios, and he had full discretionary authority over the selection of investments.

Mr. Kreinces left Merrill Lynch on November 27, 2007 and started ETF Portfolio Management, LLC ("ETF PM") on December 1, 2007. It is expected that high net worth individuals and institutional clients will allocate to the Strategic Core Portfolios at ETF PM.

**Performance Estimates at ETF PM:** The Performance Estimates at ETF PM reflect an estimate of the performance that would have been achieved by a hypothetical Passive Core account with annual rebalancing. The Performance Estimates at ETF PM are backtested and have not been audited. The Performance Estimates do not reflect trading fees associated with the annual rebalancing and assume reinvestment of dividends.

The Performance Estimates for the hypothetical backtested Passive Cores do not reflect an advisory fee and ETF PM does not charge an advisory fee for these account structures. Each ETF PM advisory account is solely responsible for all commissions and other transaction charges, as well as any charge relating to the custody of securities in such account.

Backtesting involves simulation of a quantitative investment model by applying all rules, thresholds and strategies to a hypothetical portfolio during a specific market period. The Passive Core performance estimates do not reflect the returns of actual client accounts invested in the strategies presented. Backtested performance does not represent actual trading in an account and does not reflect the impact that material economic and market factors might have had on ETF PM's decision-making process if ETF PM were actually managing the assets.

*Historical performance estimates are not indicative of future performance.* The investment return and principal value of an ETF PM Account will fluctuate and may be worth more or less than the original cost when liquidated. The investment environment and market conditions may be markedly different in the future and investment returns will fluctuate in value. There can be no assurance that any ETF PM Account will achieve positive returns in future periods.

The Passive Cores were implemented, and will continue to be implemented, with a view towards low-cost diversification across multiple asset classes. The Performance Estimates presented are for comparison purposes only. All the information in this report was taken from sources we believe to be reliable, but we cannot guarantee perfect accuracy. The **70/30 Growth** portfolio is 70% S&P 500 and 30% Long-Term Treasury Bonds.