



ETF PM REPORTS PERFORMANCE FOR INVESTABLE BENCHMARKS

THOUSAND OAKS, CA; January 3, 2018- ETF Portfolio Management (ETF PM) today reported performance for the investable benchmarks through year-end 2017. For the full-year, the four investable benchmark portfolios returned 15% to 72%. The S&P 500 gained 22% and long-term Treasuries rose by 9%.

The [Investable Benchmarks](#) are four passive core portfolios comprised of leading exchange-traded funds (ETFs). Over the past decade, we estimate that these strategic core portfolios delivered net annualized returns of 7% to 32% or total returns of 103% to 1,450%. These efficient portfolios yield between 0.2% and 2.3%, with expense ratios of 0.1% to 1.0%.

Investable Benchmarks							
As of 12/31/17							
Performance							
Name	Symbol	2017	10 Year Annualized	10 Year Total	Worst Year	Annual Yield	Expense Ratio
Income & Growth	IG	15%	7%	103%	-4%	2.3%	0.13%
Income & Growth 2x	IG 2x	28%	14%	274%	-11%	0.9%	0.93%
Income & Growth 3x	IG 3x	42%	22%	642%	-13%	0.3%	1.03%
Income & Tech 3x	IT 3x	72%	32%	1,450%	-50%	0.2%	1.02%
S&P 500	SPY	22%	8%	124%	-37%	1.8%	0.09%
Long-Term Treasuries	TLT	9%	6%	88%	-22%	2.2%	0.15%
Warren Buffett	WB	20%	8%	115%	-32%	1.7%	0.10%
David Swensen	eMAC	15%	6%	81%	-26%	2.3%	0.11%

*Past performance does not guarantee future results. Worst Year data since 2000.

The Investable Benchmarks are an important starting point for all investors. ETF PM's Income & Growth benchmark is an efficient multi-asset class portfolio that delivers 50% in risk assets (equity and real estate) and 50% in fixed income. The 2x and 3x versions use leveraged ETFs, including long-term Treasuries for fixed income, in order to enhance performance. The Income & Tech 3x portfolio is our latest addition for aggressive growth investors.

Absolute Return Strategies

ETF PM also specializes in disciplined ETF trend following. The firm provides a dynamic range of strategies that seek to deliver positive returns in all market environments. The firm's trend following strategies delivered gains in the crash of 2008, and ETF PM focuses on hybrid portfolios that combine indexing with trend following.

Pledge to Give Back

In order to partner directly with clients and the community, ETF PM created a Pledge to Give Back. On an annual basis, ETF PM donates a percentage of each client's advisory fee to the school or charity selected by the client.

Since 2010, the 67 entities supported by ETF PM include 12 Schools (public & private), two YMCAs, 5-Star Theatricals, Because of Hope, Cabrillo Music Theatre, Casa de Amma, Casa Pacifica, Gerson Institute, Hippocrates Health Institute, Khan Academy, Nature Conservancy, Play Conejo, School on Wheels, Team for Kids, Greater Contribution, Turtle Conservancy, Unity Shoppe, and many more.

About ETF Portfolio Management

ETF Portfolio Management (ETF PM) is a revolutionary financial advisory firm specialized in investing with exchange-traded funds. The firm customizes active and passive investment portfolios for each client account. Client accounts may be held at Schwab, and other custodians may be available upon request.

For more information, visit www.etfpm.com.

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